The leading professional association for those who practice, study and teach public administration.
ASPA seeks to improve public service by helping members acquire the knowledge, technical skills and resources necessary to be excellent public servants.

14,000+ members and stakeholders

ASPA’s programs and services make us the go-to resource for students and new public administrators:

- More than 3,000 members every year
- Fresh audience annually
- Looking for education and certification

81 years as the premier professional association for public administration

33 Sections, including:

- Procurement and Contract Management
- Students and New Professionals
- Public Administration Education
- Personnel Administration and Labor Relations
- Women in Public Administration
- Conference of Minority Public Administrators

60 chapters

ASPA is the premier public administration membership Society. Differentiating us from other public service organizations is our unique ability to bridge theory with practice, uniting scholars and practitioners in all sectors across government. As a result, we have influence over myriad sectors’ decisionmakers including procurement, finance, telecommunications, technology, infrastructure, transit, defense and more—not to mention services specifically benefiting scholars, researchers and higher education. Look to us to get your message in front of public administration influencers across the country and at all levels of government.

For advertising information please call Dean Mather, M.J. Mrvica Associates, Inc., (856) 768-9360 or dmather@mrvica.com
PA TIMES Magazine
Our popular practitioner-oriented magazine focuses on the issues that face public servants today.

PA TIMES Online
A twice-weekly eNewsletter featuring new content and fresh insights on trends that affect how public servants do their jobs.

PA TIMES Online
Home to the articles featured in the twice-weekly email, this website receives high traffic and impressive engagement.

ASPAnet.org
The hub of key information for public service professionals, ASPA’s website features headline news, professional development training, career opportunities and events, among other resources.

The Bridge
Twice monthly, ASPA subscribers are updated about the Society, career resources and professional development opportunities. Editions are also saved online for future access.

ANNUAL CONFERENCE
Exhibits
Exhibitors connect one-on-one with 1,300+ attendees eager to learn more about their programs, products and services.

Conference Program Book
Includes essential meeting information attendees need to know, including session schedules and floor plans. This resource has a 24-month shelf life.

For advertising information please call Dean Mather, M.J. Mrvica Associates, Inc., (856) 768-9360 or dmather@mrvica.com
PA TIMES readers span the gamut of the public sector including civil servants, scholars, students and members of the general public.

Top 3

Sectors ASPA Members Serve
1. Colleges/Universities
2. State and Local Government
3. Federal Government

PA TIMES readers purchase:
- Journals, books and magazines
- Higher education degrees and certifications
- Grantwriting software and other technology
- Statistical software
- Professional association memberships
- Business consulting services
- HR/administrative services and tools

Published online 2 times each week
Magazine published 3 times each year

Distributed to 15,000 members and stakeholders

For advertising information please call Dean Mather, M.J. Mrvica Associates, Inc., (856) 768-9380 or dmather@mrvica.com
ASPA members rely on PA TIMES for the latest breaking information in public service.

Magazine editions for 2020 will be distributed electronically to approximately 15,000 individuals via direct-send email, newsletters, social media and more.

2020 EDITORIAL CALENDAR

Spring/Summer
Content Theme: Theory to Practice:
Research Centers across the Discipline

Fall
Space reservations due: Sept. 10, 2020
Materials due: Sept. 18, 2020
E-Distribution: Oct. 31, 2020
Content Theme: COVID-19
Special Content: Education Edition

Winter
Space reservations due: Nov. 6, 2020
Materials due: Nov. 13, 2020
E-Distribution: Dec. 18, 2020
Content Theme: Civics in Teaching and Practice

RATES

<table>
<thead>
<tr>
<th>Standard</th>
<th>1x-2x</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full Page</td>
<td>$975</td>
</tr>
<tr>
<td>1/2 Page</td>
<td>$675</td>
</tr>
<tr>
<td>1/4 Page</td>
<td>$520</td>
</tr>
</tbody>
</table>

Recruiter ads are $50 per inch and should be sent to ASPA as print-ready art.

<table>
<thead>
<tr>
<th>Premium</th>
<th>1x-2x</th>
</tr>
</thead>
<tbody>
<tr>
<td>Inside Front Cover</td>
<td>$1,500</td>
</tr>
<tr>
<td>Inside Back Cover</td>
<td>$1,500</td>
</tr>
</tbody>
</table>

*ASPA Institutional Members may receive up to 50% off PA TIMES magazine ads, based on the terms of their agreements.

CONTENT OPPORTUNITY

A Q&A positioning you as a subject-matter expert on your category:

- Exclusive! No one but you can cover your specific category.
- A full article Q&A featuring your program, product or service—we’ll provide the questions.
- Layout will include an applicable photo of your choice.
- One- and two-page spreads available.

| One-Page Includes half-page advertorial and half-page ad | $1,600 |
| Two-Page Spread Includes full-page advertorial and adjacent full-page ad | $3,300 |

Advertising for a job? PA TIMES magazine features a recruiter section for print job advertisements. Recruiter ads run at a special rate of $50 per column inch.
Connect with ASPA members digitally through ASPA's regular eNewsletters and on our websites.

**PA TIMES ONLINE EMAILS**
- Emailed twice weekly
- 9,000+ subscribers
- 25% open rate each edition

Engage ASPA members multiple times each week!
Arriving in subscriber inboxes twice weekly, *PA TIMES* Online provides the most current information on public administration and insights on trends that affect how public servants do their jobs. Featuring original content from more than 75 authors each year, this digest keeps subscribers informed with the latest knowledge in the discipline.

**MONTHLY RATES**

<table>
<thead>
<tr>
<th>Ad Format</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Banner ad (600px x 100 px)</td>
<td>$1,350</td>
</tr>
<tr>
<td>Inset ad (300px x 250px)</td>
<td>$900 per month</td>
</tr>
</tbody>
</table>

*ASPA Institutional Members may receive up to 50% off *PA TIMES* email ads, based on the terms of their agreements.

**PATIMES.ORG**

- 23,000 average monthly visits
- 34,000 average monthly page views
- 1.25 average pages per visit

Take your *PA TIMES* exposure one step further by incorporating web advertising!

**WEBSITE RATES**

<table>
<thead>
<tr>
<th>Position</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>First or Second Position (full month)</td>
<td>$1,500</td>
</tr>
</tbody>
</table>

**COMBINED RATES**

<table>
<thead>
<tr>
<th>Ad Format</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Banner and <em>PATimes</em>.org (full month)</td>
<td>$2,150</td>
</tr>
<tr>
<td>Inset and <em>PATimes</em>.org (full month)</td>
<td>$1,800</td>
</tr>
</tbody>
</table>

PURCHASE THE EMAIL AND WEBSITE TOGETHER & SAVE 25%!

For advertising information please call Dean Mather, M.J. Mrvica Associates, Inc., (856) 768-9360 or dmather@mrvica.com
Receive maximum exposure when you feature your ad in these essential ASPA digital resources!

**ASPA.NET.ORG**

Engage public sector professionals via this go-to resource for practitioners, students, scholars and nonprofit professionals.

- 28,000 average monthly visitors
- 64,000 average monthly page views
- 2 average pages per session

As the hub of key information for public service professionals, ASPANet.org features headline news, professional development training, career resources, connections to the profession’s top minds and critical discipline publications.

**RATE**

| Vertical Skyscraper (either position) | $2,290 per month (160px x 600px) |

*ASPA Institutional Members may receive up to 50% off website ads, based on the terms of their agreements.

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**THE BRIDGE**

Emailed twice monthly

- 12,000+ subscribers
- 27% open rate

Be the exclusive advertiser for each eNewsletter!

*The Bridge* is the only source for the public administration profession to stay current on key issues, domestic updates and worldwide news. This email is one of ASPA’s most important member services.

**RATE**

| Banner: | $780 per eNewsletter |

(Ads are 600w x 200h pixels, RGB, JPG format.)

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For advertising information please call Dean Mather, M.J. Mrvica Associates, Inc., (856) 768-9360 or dmather@mrvica.com
CONFERENCE

Boost your visibility to ASPA members at the Annual Conference!

EXHIBITS

Connect one-on-one with 1,300+ government workers, nonprofit administrators and faculty eager to learn more about your program, product or service!

Exhibit space measures 8x10.
Exhibit registration comes with one full registration and one exhibit-only registration.

RATES

<table>
<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Commercial</td>
<td>$1,575</td>
<td>$1,900</td>
</tr>
<tr>
<td>Government/Nonprofit</td>
<td>$1,350</td>
<td>$1,450</td>
</tr>
</tbody>
</table>

CONFERENCE PROGRAM BOOK

Increase your visibility by advertising in the highly demanded conference program book!

As the exclusive onsite publication for the ASPA Annual Conference, the Conference Program Book is more than an event program. It represents everything ASPA is and does for the profession all year long.

Audience and distribution
Distributed to all attendees at registration.

Content
Session dates, times and descriptions, exhibit hall information, presenter data, best-practice workshops and special events, floor plans and conference sponsor listings.

This resource has a minimum of a 24-month shelf life.

RATES

<table>
<thead>
<tr>
<th></th>
<th>Standard</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full-Page</td>
<td>$1,665</td>
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<tr>
<td>Half-Page</td>
<td>$1,120</td>
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<tr>
<td>Quarter-Page</td>
<td>$910</td>
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</table>

<table>
<thead>
<tr>
<th></th>
<th>Premium</th>
</tr>
</thead>
<tbody>
<tr>
<td>Back Cover</td>
<td>$2,240</td>
</tr>
<tr>
<td>Inside Front Cover</td>
<td>$2,005</td>
</tr>
<tr>
<td>Inside Back Cover</td>
<td>$2,005</td>
</tr>
<tr>
<td>Tabs: choose from 4 positions remaining including:</td>
<td>$2,005</td>
</tr>
<tr>
<td>Friday sessions, Sunday sessions, Monday Sessions, Tuesday Sessions</td>
<td></td>
</tr>
</tbody>
</table>

DEADLINES

<table>
<thead>
<tr>
<th></th>
<th>Jan. 31, 2020</th>
<th>Feb. 5, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Space reservation/payment due</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Materials due</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*ASPA Institutional Members may receive up to 50% off program book ads, based on the terms of their agreements.

For advertising information please call Dean Mather, M.J. Mrvica Associates, Inc., (856) 768-9360 or dmather@mrvica.com
Materials required for print products

- PDF/X-1a files are required for all ads. View specifications at www.swop.org or www.adobe.com/designcenter/acrobat/articles/acr6pdfx.html.
- Fonts must be outlined or embedded.
- All colors should be converted to CMYK (except black text).
- Crop marks and color bars should be outside printable area (18-point offset).
- Only one ad per PDF document. (Submit full-page spreads as single-page file.)

Document setup

- Use QuarkXPress or Adobe InDesign for ad layouts. For information on creating a PDF/X-1a, visit www.adobe.com.
- Photoshop: 300 dpi CMYK or grayscale, 600 dpi minimum bitmap, flattened layers, TIF or EPS format, binary encoding (no JPG and no extra channels).
- Illustrator: Outline all fonts, flatten transparencies, embed all elements (no links).
- All fonts should be OpenType (Type 1 and Multiple Master Fonts are strongly discouraged).
- All colors must be CMYK (except black text); no PMS/Pantone colors.
- Ink density is not to exceed 300%.
- Black text 12 points or smaller should be black only. (C=0%, M=0%, Y=0%, K=100%).
- Reversed text must be a minimum of 10 points.

Important notes

- All advertising is subject to ASPA approval.
- Payment on ad space is within 60 days of the ad running.
- All signed agreements are firm. Cancellations are nonrefundable.
- All quantities are based on projected attendance and room blocks at the time the rate card is printed.
- Digital ad materials are due 10 days prior to publication. All digital ads should be sent as JPs, with file sizes no bigger than 200kb. Send files to ASPA communications department: kgarrett@aspanet.org.

Please remit payments to:
M.J. Mrvica Associates, Inc.
2 West Taunton Avenue
Berlin, NJ 08009
856-768-9360

Failure to follow these guidelines may require additional time and cost and/or sacrifice reproduction predictability. The publisher is not responsible for the final reproductive quality of any provided materials that do not meet the defined specifications of the publication. Although every effort is made to preserve advertising materials in their original condition, publisher is not responsible for lost or damaged advertising materials after publication.

eMedia ad sizes and dimensions

<table>
<thead>
<tr>
<th>Ad Type</th>
<th>Width x Height</th>
</tr>
</thead>
<tbody>
<tr>
<td>Banner Ad</td>
<td>600 x 100 pixels</td>
</tr>
<tr>
<td>Inset Ad</td>
<td>300 x 250 pixels</td>
</tr>
</tbody>
</table>

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